



Frequently Asked Questions - Markup Subsidy Scheme for Housing Finance

| Sr. No. | FAQ | Proposed Response |
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| 1. | Can financing under the facility be utilized for the purchase of plot? | A plot of land can only be purchased under the facility if a house is to be constructed on the plot and financing is meant both for purchase of land and construction thereon provided all other terms and conditions of the facility including maximum price of house and maximum loan under the relevant tier are complied with. |
| 2. | How can the first time homeownership be established? | In order to establish first time homeownership, financing bank will obtain an undertaking to the same effect from its borrower/customer with necessary provisions for termination of subsidy and other penalties, in case it is established at a later stage, that the borrower/ customer owned a house at the time of application for availing subsidy facility. |
| 3. | Is financing also available for purchase of a flat | Yes, financing will be available for purchase of a flat which meets the covered area requirements specified for 'apartment' under the Facility. |
| 4. | Is financing for expansion/ extension in the existing housing unit allowed? | Yes, financing will be available for expansion/extension of existing housing unit provided the housing unit after expansion/extension falls within the criteria specified under the facility. |
| 5. | Can financing under the scheme be utilized for renovation of an existing residential unit? | No, financing for renovation of existing housing unit will not be allowed under the facility. |
| 6. | Is the bank staff eligible to avail financing under this facility? | No, bank staff is not eligible under the facility |
| 6a. | Are banks' third party staff eligible under the scheme? | Yes |
| 6b. | Are contractual employees of banks eligible for financing under the Scheme? | Contractual employees of banks who are below officer grade and are not eligible to avail staff housing finance are eligible for financing under the Scheme. |
| 6c. | Is the staff of Microfinance banks eligible? | Yes |
| 6d. | In case if a bank staff is NOT eligible under their respective HR house loan policy/ facility (for whatever reason), whether such employees of the bank can avail this scheme? | No. Permanent employees of the bank are not eligible under the scheme. |
| 7. | What does new house mean? | New house/ apartment/ flat means a unit not more than 1 year old from the date of application, as established by Completion Certificate where necessary. |

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| 7a. | Where "Completion Certificate" is NOT available, how can we gauge the age of property? | In such areas where completion certificate is not available, valuation certificate issued by external valuers may be considered. |
| 8. | What does first purchase mean? | First purchase means first transfer of the house/ apartment/ flat. |
| 9. | How much income of co-borrower can be clubbed and how many co-borrowers/applicants are allowed? | In case of co-applicants, 100% income of co-applicants may be clubbed for credit assessment. Up to four co-applicants are allowed for a single housing unit. |
| 10. | While availing the markup subsidy, is it allowed to sell or rent out the residential unit? | Home owner will not be allowed to sell the housing unit before expiry of 5 years from the date of acquisition. Further, during this period, he/she will not be allowed to rent out financed housing unit. |
| 11. | What is the difference between Tier 1 (T1) and Tier 2 (T2)? | <p>Tier 1:</p> <ul style="list-style-type: none"> • For NAPHDA projects. • Maximum Financing of 2.7 Million. • Rate: 3% for first 5 years, 5% for next 5 years, and 1 Year KIBOR + 2.5% after 10 years of financing tenure. • House upto 125 sq yds (5 Marla) with maximum covered area of 850 sq ft and (b) Flat/apartment with maximum covered area of 850 sq ft. <p>Tier 1:</p> <ul style="list-style-type: none"> • For Non-NAPHDA projects. • Maximum Financing of 6.0 Million. • Rate: 5% for first 5 years, 7% for next 5 years, and 1 Year KIBOR + 4.0% after 10 years of financing tenure. • House upto 125 sq yds (5 Marla) and (b) Flat/apartment with maximum covered area of 1250 sq ft. |
| 12. | What would be the size of housing units under Tier 3 in terms of Marla? | <p>a) House upto 250 sq yds (10 Marla) and</p> <p>b) Flat / apartment with maximum covered area of 2000 sq ft</p> |
| 12a. | Is there any covered area requirement for houses in Tier 3 as covered area is only mentioned against apartment/ flat? | There is no covered area requirement for houses under Tier 3. However, for Flat/apartment the covered area must not exceed 2000 sq feet. |
| 13. | In case the plot size of housing unit is 5 Marla but the covered area is more than 850 square feet, what would be its classification in terms of Tiers defined in the scheme? | The housing units of up to 5 Marla with a covered area of more than 850 square feet will be covered under Tier 2 (T2). |
| 14. | What Loan-to-Value (LTV) ratio should be observed while extending financing under the scheme? | The housing finance under Tier 1, Tier 2 and Tier 3 shall be provided between a range of maximum LTV ratio of 80:20 for housing unit, 75:25 in case of flat/apartment and/or 70:30 for home construction cases depending on the age of property. |
| 15. | Will the markup subsidy be available even after the loan is classified as loss? | Markup Subsidy will be discontinued on categorization of a loan as "Loss". |
| 16. | Is unequal monthly installment for the repayment of loan allowed under the scheme? | The repayment of financing under this Facility will be in equal monthly installments. |
| 17. | Will there be any prepayment penalty? | In case of early payment, banks will not charge penalty to the customer. |

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| 18. | Which KIBOR shall be used for loan pricing? | The KIBOR used for pricing will be One Year KIBOR to be reset every year. |
| 19. | Is the pricing spread for banks mentioned in the scheme fixed for each Tier? | The spread mentioned in the scheme for each Tier is the maximum spread. Banks may opt for less spread. |

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| 20 | Is it right to say that the financing tenor under the facility is up to 10 years with flexibility to go up to 20 years, depending upon choice of customers. | It is other way round. The financing tenor is up to 20 years with the flexibility on the choice of the customer. |
| 21. | What is the minimum financing tenor under this scheme? | Minimum financing tenor under the scheme is 5 years |
| 22. | Is NRP eligible under this scheme either as a main applicant or co-applicant? | The financing can be extended to an NRP holding CNIC. However, the financing bank has to adhere to all relevant regulations including Foreign Exchange Regulations. |
| 23. | In case of both salaried & non-salaried individual working in an informal sector, how can a minimum required tenor of job & business be ascertained in the absence of any formal document? | Any valid / verifiable proof provide by customer is acceptable. |
| 24. | Can this facility be terminated/paid-off at any point of time say before 5 years or there is any minimum terminated/pay-off period. Absence of any formal document? | Facility can be terminated/paid-off by borrower at any point in time. Further, financing banks will not charge any prepayment penalty in case of early repayment by the borrower. |
| 25. | Is there any maximum income criteria? | Minimum 25,000/- for applicant and 20,000/- for co-applicant(s). |
| 26. | If applicant holds an agricultural land, can he/she apply under this scheme? | Scheme does not bar such arrangement provided all other Federal/ Provincial Governments' rules & regulations are observed. |
| 27. | In case where both spouse are working, can they both apply on their own? | Both spouse can apply. However, only one of the spouse can avail financing under the scheme. |